

## BEHAVIORAL INTERVIEWING QUESTIONS

DESCRIBE A TIME WHEN YOU WERE UNABLE TO  
COMPLETE A PROJECT/GOAL.  
WHAT HAPPENED?

TELL ME ABOUT A TIME WHEN YOU USED YOUR  
LEADERSHIP ABILITY TO MOTIVATE OTHERS.

DESCRIBE A TIME WHEN YOU EXPERIENCED A  
DISAGREEMENT WITH A CO-  
WORKER/CLASSMATE. HOW DID YOU HANDLE  
IT?

TELL ME ABOUT A TIME WHEN YOU WERE FORCED  
TO MAKE AN UNPOPULAR DECISION.

TELL ME ABOUT A TIME WHEN YOU ANTICIPATED  
POTENTIAL PROBLEMS AND DEVELOPED  
PREVENTATIVE MEASURES.

DESCRIBE HOW YOU MANAGE YOUR TIME DURING A  
TYPICAL SCHOOL DAY.

TELL ME ABOUT A TIME WHEN YOU WENT ABOVE  
AND BEYOND IN A WORK SITUATION OR CLASS  
ASSIGNMENT?

DESCRIBE A SITUATION IN WHICH YOU WERE ABLE  
TO PERSUADE A SUPERVISOR OR CLASSMATE TO  
ACCEPT AN IDEA THAT YOU HAD.

TELL ME ABOUT A TIME WHEN YOU HAD TO DEAL  
WITH AN UPSET CUSTOMER.

TELL ME ABOUT A TIME WHEN YOU HAD TO  
MOTIVATE A CLIENT/PATIENT.

HOW WOULD YOU DESCRIBE YOUR LEADERSHIP  
STYLE?